



September 5, 2024

To Whom It May Concern:

This letter is to confirm Spatial Business Systems, LLC. (SBS) unique qualifications as the sole source option for procuring, Automated Utility Design (AUD) and Utility DataHub™ (UDH) integration to Geographic Information Systems (GIS) and Enterprise Asset Management (EAM) systems.

SBS requests that this work be done on a sole-source basis for the following reasons:

- Exclusive Access to Software and Source Code: SBS has been granted an exclusive license to the AUD source code and is authorized to support, enhance, sell and license the software globally. AUD is the only utility specific distribution design software that plugs into AutoCAD® available on the open market. Utility DataHub™ was exclusively developed and is continually maintained by SBS.
- Key Employees: To date, no other company has implemented Automated Utility Design and integrations through Utility DataHub without SBS support.
- Project Continuity: SBS is the only source for enhanced versions of AUD and Utility DataHub.
- Autodesk and Esri Relationship: SBS is the only company in the utility domain that is both an Esri Gold partner and has a strategic relationship with Autodesk. The close working relationships allow SBS to draw upon the necessary Autodesk and Esri resources that may be needed to deal with potential issues related to the underlying product platforms used on this project.

Spatial Business Systems maintains all copyright privileges for AUD and Utility DataHub products. There are no agents or dealers authorized to represent or provide SBS' services and software. No division or partner of Spatial Business Systems has any right of sub-license to make a similar or competing product. SBS has not authorized, trained, or provided source code or SBS proprietary configuration tools to any third party.

Spatial Business Systems warrants that no other items or products are available for purchase that would serve the same purpose or function and there is only one price for the above-named products because of exclusive distribution and marketing rights. If you desire additional information, please contact Pat Reid at (303) 941-5861, or by e-mail, [pat.reid@spatialbiz.com](mailto:pat.reid@spatialbiz.com).

Sincerely,

Al Eliassen  
President